



PIONEER BIBLE TRANSLATORS

Financial Statements
With Independent Auditors' Report

December 31, 2016 and 2015

PIONEER BIBLE TRANSLATORS

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Pioneer Bible Translators
Dallas, Texas

We have audited the accompanying financial statements of Pioneer Bible Translators, which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
Pioneer Bible Translators
Dallas, Texas

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pioneer Bible Translators as of December 31, 2016 and 2015, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Capin Crouse LLP

Grapevine, Texas
April 21, 2017

PIONEER BIBLE TRANSLATORS

Statements of Financial Position

	December 31,	
	2016	2015
ASSETS:		
Current assets:		
Cash and cash equivalents	\$ 6,844,879	\$ 5,728,046
Cash held for others	242,885	246,285
Certificates of deposit	1,274,588	1,298,975
Accounts receivable	119,668	45,469
Other assets	119,799	124,492
	8,601,819	7,443,267
Property and equipment—net	3,424,073	2,689,602
Total Assets	\$ 12,025,892	\$ 10,132,869
LIABILITIES AND NET ASSETS:		
Current liabilities:		
Accounts payable and other liabilities	\$ 145,941	\$ 204,107
Construction costs payable	215,284	-
Funds held for others	242,885	246,285
	604,110	450,392
Net assets:		
Unrestricted:		
Undesignated	1,886,705	893,502
Equity in property and equipment	3,424,073	2,689,602
	5,310,778	3,583,104
Temporarily restricted	6,111,004	6,099,373
	11,421,782	9,682,477
Total Liabilities and Net Assets	\$ 12,025,892	\$ 10,132,869

See notes to the financial statements

PIONEER BIBLE TRANSLATORS

Statements of Activities

	Year Ended December 31,					
	2016			2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
SUPPORT AND REVENUE:						
Support:						
Cash contributions	\$ 1,162,890	\$ 11,570,447	\$ 12,733,337	\$ 610,375	\$ 10,865,020	\$ 11,475,395
Revenue:						
Rental income	84,207	-	84,207	63,889	-	63,889
Interest and dividends	13,181	-	13,181	16,393	-	16,393
Other revenue	131,444	-	131,444	156,277	-	156,277
	228,832	-	228,832	236,559	-	236,559
Total Support and Revenue	1,391,722	11,570,447	12,962,169	846,934	10,865,020	11,711,954
RECLASSIFICATIONS:						
Satisfaction of purpose restrictions	10,415,451	(10,415,451)	-	8,143,434	(8,143,434)	-
Assessment against restricted gifts	1,143,365	(1,143,365)	-	1,103,007	(1,103,007)	-
	11,558,816	(11,558,816)	-	9,246,441	(9,246,441)	-
EXPENSES:						
Program services:						
Bible translation and literacy	7,949,304	-	7,949,304	6,915,042	-	6,915,042
Recruitment and training	640,734	-	640,734	846,333	-	846,333
Missionary care	324,129	-	324,129	240,534	-	240,534
	8,914,167	-	8,914,167	8,001,909	-	8,001,909
Supporting activities:						
Management and general	1,633,675	-	1,633,675	1,598,790	-	1,598,790
Fund-raising	675,022	-	675,022	902,100	-	902,100
	2,308,697	-	2,308,697	2,500,890	-	2,500,890
Total Expenses	11,222,864	-	11,222,864	10,502,799	-	10,502,799
Change in Net Assets	1,727,674	11,631	1,739,305	(409,424)	1,618,579	1,209,155
Net Assets, Beginning of Year	3,583,104	6,099,373	9,682,477	3,992,528	4,480,794	8,473,322
Net Assets, End of Year	\$ 5,310,778	\$ 6,111,004	\$ 11,421,782	\$ 3,583,104	\$ 6,099,373	\$ 9,682,477

See notes to the financial statements

PIONEER BIBLE TRANSLATORS

Statements of Cash Flows

	Year Ended December 31,	
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,739,305	\$ 1,209,155
Adjustments to reconcile change in net assets		
net cash provided (used) by operating activities:		
Depreciation	253,207	258,279
Unrealized loss on translation adjustment	-	127,544
Gains on sale of property and equipment	(10,105)	(4,369)
Contributions restricted for long-term purposes	(952,815)	(450,313)
Change in operating assets and liabilities:		
Accounts receivable	(74,199)	116,567
Other assets	4,693	791
Accounts payable	(58,166)	(3,805)
Net Cash Provided by Operating Activities	901,920	1,253,849
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of certificates of deposit	(775,000)	(850,048)
Proceeds from sale of certificates of deposit	799,387	450,000
Proceeds from sales of property and equipment	72,292	17,604
Purchases of property and equipment	(834,581)	(309,767)
Net Cash Used by Investing Activities	(737,902)	(692,211)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions restricted for long-term purposes	952,815	450,313
Net Change in Cash and Cash Equivalents	1,116,833	1,011,951
Cash and Cash Equivalents, Beginning of Year	5,728,046	4,716,095
Cash and Cash Equivalents, End of Year	\$ 6,844,879	\$ 5,728,046
SUPPLEMENTAL DISCLOSURE:		
Property and equipment capitalized, not yet paid for	\$ 215,283	\$ -

See notes to the financial statements

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

1. NATURE OF ORGANIZATION:

Pioneer Bible Translators (PBT) is a Texas nonprofit organization classified as a 501(c)(3) religious organization by the United States Internal Revenue Service. As such, it is exempt from U.S. federal and state income tax, and contributions by the public are deductible for income tax purposes.

PBT represents an international outreach organization dedicated to completing the task of world evangelization through Bible translation for every language.

PBT's objective is to recruit, train, and equip men and women to advance the Kingdom of God in specific areas of the world. This is carried out through evangelizing, discipling, church planting (where needed), and existing missions support. PBT assists in the educational, scientific, and religious development of the minority and tribal peoples of the world by developing a written form of their languages. To accomplish this, PBT engages in translating and printing the Scriptures in the various languages and by aiding in literacy and educational, scientific, and religious training.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of PBT have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements and during the reporting period. Actual results could differ from those estimates. Significant estimates in these financial statements include the allocation of expenses on a functional basis, the value of donated goods and services, and estimated useful lives of long-lived assets.

PRINCIPLES OF REPORTING WORLD WIDE MINISTRY

The financial statements report the worldwide ministries of PBT, including material assets, liabilities, net assets, revenues, and expenses of its fields of service around the world.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents may include cash, checking, savings, and money market accounts as well as certificates of deposit and debt securities with original maturity dates of less than three months. These accounts may, at times, exceed the federally insured limits. PBT has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

CERTIFICATES OF DEPOSIT

Certificates of deposit are carried at fair market value and have maturities greater than ninety days. Interest earned from certificates of deposit is recorded in the statements of activities in the year it is earned as interest and dividends. Fair value for certificates of deposit is based on quoted market values which is included as level 1 in the *Fair Value Measurements and Disclosure* topic of the FASB Accounting Standards Codification.

ACCOUNTS RECEIVABLE

Accounts receivable are composed of revenues receivable for various services performed for other ministries. In addition, it consists of advances that reflect nonrevenue balances due from missionaries and affiliated organizations. Management has not established an allowance for doubtful accounts as it believes all amounts are fully collectible.

PROPERTY, EQUIPMENT, AND DEPRECIATION

Assets capitalized as property and equipment are recorded at cost or, if donated, at market value on the date of donation. PBT capitalizes assets with a cost basis of \$5,000 or greater. Depreciation is recorded on the straight-line basis over the following estimated useful lives:

Buildings	18 to 25 years
Furniture, fixtures, and equipment	5 to 10 years
Vehicles	3 to 5 years

NET ASSETS

The financial statements report amounts by class of net assets:

Unrestricted net assets are currently available for operations under the direction of the board or resources invested in property and equipment.

Temporarily restricted net assets are contributed with donor stipulations for specific operating purposes or programs, with time restrictions, or not currently available for use until commitments regarding their use have been fulfilled.

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

SUPPORT, REVENUE, RECLASSIFICATIONS, AND EXPENSES

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of donated assets is transferred to PBT.

PBT reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as satisfaction of purpose restrictions.

Contributions are charged an administrative assessment in order to offset the general fund's administrative costs. Each year, amounts are transferred from missionary and project funds to the general fund, ranging from 3% to 10%, and reported as reclassifications in the statements of activities.

Motivation for giving results as God moves on the hearts of individuals. It views faith promises as an expression of a desire to give based on God's future provision. Faith promises received are not recognized as contributions in the financial statements as all conditions rest with the donor, and the donor reserves the right to modify the promise.

Gifts of property and equipment are classified as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

Donated services are recognized for those services that improve or enhance property and equipment (as contributions and increases to the basis of property and equipment) or for those that require specialized skills (as contributions and expenses). Amounts are valued at equivalent local labor rates in the area of the country where the services were provided.

CURRENCY CONVERSION

Each field receives cash in U.S. Dollars that is converted into local currency. The exchange rate provided by the local bank is used for all expenses incurred with those funds. As a result, PBT has currency gains and losses reported in the statements of activities. Fixed assets purchased with local currency are revalued annually in accordance with PBT's depreciation policies. Total currency conversion gain of \$13,293 and loss of \$193,269 was included in expenses for the years ended December 31, 2016 and 2015, respectively. Due to immateriality, these are reported as part of expenses for both years.

Expenses are recorded when costs are incurred.

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

ALLOCATION OF EXPENSES

The costs of providing the various program services and supporting activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

JOINT ACTIVITIES

Joint activities are conducted that included requests for contributions as well as program and management and general functions. Those activities included promotional mailings, missionary furloughs, and other informational activities. Of the total joint costs, costs attributable to missionaries on furlough, in training, and new recruits were \$2,010,046 and \$3,139,527 for the years ended December 31, 2016 and 2015, respectively. This year-over-year reduction in joint activities reflects PBT's compliance with the requirements of the Affordable Care Act (ACA). ACA regulations fundamentally revised the definitions of employees v. contractors. To comply with these revised definitions, PBT effectively eliminated the use of contract labor; individuals that had been contractors prior to ACA must now be formally brought on as employees. This has the corollary effect of converting what had been allocable joint activities costs (i.e., contractors) into direct expenses (i.e., employees). Total joint costs consist of the following:

	<u>Year Ended December 31,</u>	
	<u>2016</u>	<u>2015</u>
Program services	\$ 1,481,615	\$ 2,143,565
Management and general	363,216	566,839
Fund-raising	410,419	556,064
	<u>\$ 2,255,250</u>	<u>\$ 3,266,468</u>

ADVERTISING EXPENSES

Advertising expenses are expensed as incurred. Advertising expenses were approximately \$26,578 and \$60,902 for the years ended December 31, 2016 and 2015, respectively.

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

FOREIGN OPERATIONS

In connection with its international ministry, PBT maintains offices, Bible translation sites, and other supporting facilities in various countries outside the United States. As of December 31, 2016 and 2015, respectively, current assets in other countries, including cash, receivables, and prepaid expenses, totaled \$1,636,730 and \$1,109,232; property and equipment, net of accumulated depreciation, amounted to \$736,508 and \$963,530; and liabilities in other countries were \$289,381 and \$276,590. Total overseas support and revenue received from foreign sources amounted to \$114,218 and \$123,593 for the years ended December 31, 2016 and 2015, respectively. Foreign field operations include East Asia and the Pacific, Sub Saharan Africa, Russia, and neighboring states, South Asia, and Europe.

Management has reviewed the assets in other countries and, in its opinion, has determined they are under the control of PBT. For this reason such items are recognized as assets of PBT. However, it should be noted that the political situation in many countries is subject to rapid change. Therefore, the reader should be aware that while management believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the value of the assets in other countries. In addition, it should be understood that the assets in other countries may not be representative of the amount that would be realized should the assets be sold. Many of the assets were designed to carry out the specific programs of PBT, and might have limited resale potential.

UNCERTAIN TAX POSITIONS

The financial statement effects of a tax position taken or expected to be taken are recognized in the financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. As of December 31, 2016, PBT had no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

PBT files information tax returns in the U.S. and various states. The Organization is generally no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2013.

PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

3. PROPERTY AND EQUIPMENT–NET:

Property and equipment–net consist of:

	December 31, 2016																																													
	USA	Foreign	Total																																											
Land	\$ 237,371	\$ -	\$ 237,371																																											
Buildings and improvements	1,910,155	1,407,685	3,317,840																																											
Furniture, fixtures, and equipment	105,536	146,683	252,219																																											
Vehicles	95,583	798,683	894,266																																											
	2,348,644	2,353,052	4,701,696																																											
Less accumulated depreciation	(700,087)	(1,653,026)	(2,353,113)																																											
	1,648,557	700,026	2,348,583																																											
Construction in progress	1,039,007	36,483	1,075,490																																											
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<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2"></th> <th colspan="3" style="text-align: center; border-bottom: 1px solid black;">December 31, 2015</th> </tr> <tr> <th style="text-align: center; border-bottom: 1px solid black;">USA</th> <th style="text-align: center; border-bottom: 1px solid black;">Foreign</th> <th style="text-align: center; border-bottom: 1px solid black;">Total</th> </tr> </thead> <tbody> <tr> <td>Land</td> <td style="text-align: right;">\$ 216,514</td> <td style="text-align: right;">\$ 20,857</td> <td style="text-align: right;">\$ 237,371</td> </tr> <tr> <td>Buildings and improvements</td> <td style="text-align: right;">1,826,686</td> <td style="text-align: right;">1,517,125</td> <td style="text-align: right;">3,343,811</td> </tr> <tr> <td>Furniture, fixtures, and equipment</td> <td style="text-align: right;">112,928</td> <td style="text-align: right;">153,076</td> <td style="text-align: right;">266,004</td> </tr> <tr> <td>Vehicles</td> <td style="text-align: right;">-</td> <td style="text-align: right;">864,671</td> <td style="text-align: right;">864,671</td> </tr> <tr> <td></td> <td style="text-align: right; border-top: 1px solid black;">2,156,128</td> <td style="text-align: right; border-top: 1px solid black;">2,555,729</td> <td style="text-align: right; border-top: 1px solid black;">4,711,857</td> </tr> <tr> <td>Less accumulated depreciation</td> <td style="text-align: right;">(554,641)</td> <td style="text-align: right;">(1,593,806)</td> <td style="text-align: right;">(2,148,447)</td> </tr> <tr> <td></td> <td style="text-align: right; border-top: 1px solid black;">1,601,487</td> <td style="text-align: right; border-top: 1px solid black;">961,923</td> <td style="text-align: right; border-top: 1px solid black;">2,563,410</td> </tr> <tr> <td>Construction in progress</td> <td style="text-align: right;">124,585</td> <td style="text-align: right;">1,607</td> <td style="text-align: right;">126,192</td> </tr> <tr> <td></td> <td style="text-align: right; border-top: 1px solid black; border-bottom: 3px double black;">\$ 1,726,072</td> <td style="text-align: right; border-top: 1px solid black; border-bottom: 3px double black;">\$ 963,530</td> <td style="text-align: right; border-top: 1px solid black; border-bottom: 3px double black;">\$ 2,689,602</td> </tr> </tbody> </table>					December 31, 2015			USA	Foreign	Total	Land	\$ 216,514	\$ 20,857	\$ 237,371	Buildings and improvements	1,826,686	1,517,125	3,343,811	Furniture, fixtures, and equipment	112,928	153,076	266,004	Vehicles	-	864,671	864,671		2,156,128	2,555,729	4,711,857	Less accumulated depreciation	(554,641)	(1,593,806)	(2,148,447)		1,601,487	961,923	2,563,410	Construction in progress	124,585	1,607	126,192		\$ 1,726,072	\$ 963,530	\$ 2,689,602
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PIONEER BIBLE TRANSLATORS

Notes to Financial Statements

December 31, 2016 and 2015

4. TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets consist of:

	December 31,	
	2016	2015
Missionary support balances	\$ 3,589,645	\$ 3,375,316
Projects	1,407,955	1,291,347
Building funds	669,257	995,710
Branch funds	444,147	437,000
	<u>\$ 6,111,004</u>	<u>\$ 6,099,373</u>

5. 403(B) RETIREMENT PLAN:

PBT offers a 403(b) retirement plan for missionaries. This plan is funded solely through salary reductions. Deferrals are not matched by PBT.

6. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through the report date, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

SUPPLEMENTAL INFORMATION

**INDEPENDENT AUDITORS' REPORT
ON SUPPLEMENTAL INFORMATION**

Board of Directors
Pioneer Bible Translators
Dallas, Texas

We have audited the financial statements of Pioneer Bible Translators as of and for the years ended December 31, 2016 and 2015, and our report thereon dated April 21, 2017, which expresses an unmodified opinion on those financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Capin Crouse LLP

Grapevine, Texas
April 21, 2017

PIONEER BIBLE TRANSLATORS

Schedule of Functional Expenses

Year Ended December 31, 2016

	Program Services	Supporting Activities		Total
		Management and General	Fund-raising	
Salaries and payroll taxes	\$ 5,295,124	\$ 1,184,350	\$ 495,616	\$ 6,975,090
Employee benefits	604,168	93,076	16,235	713,479
Travel	1,209,482	11,319	54,066	1,274,867
Occupancy and utilities	125,616	55,938	1,940	183,494
Communications	127,500	81,693	10,620	219,813
Office expenses	260,507	40,178	16,231	316,916
Professional development and training expenses	189,821	5,095	1,745	196,661
Professional fees	137,990	109,710	369	248,069
Postage and shipping	51,758	5,174	8,212	65,144
Depreciation	150,209	33,827	33,827	217,863
Grant expense	517,620	-	-	517,620
Other expenses	244,372	13,315	36,161	293,848
Total expenses	\$ 8,914,167	\$ 1,633,675	\$ 675,022	\$ 11,222,864
Percentage of total expenses	79.4%	14.6%	6.0%	100%

PIONEER BIBLE TRANSLATORS

Schedule of Functional Expenses

Year Ended December 31, 2015

	Program Services	Supporting Activities		Total
		Management and General	Fund-raising	
Salaries and payroll taxes	\$ 4,519,395	\$ 1,185,862	\$ 641,984	\$ 6,347,241
Employee benefits	561,138	92,714	38,829	692,681
Travel	1,074,477	21,761	42,870	1,139,108
Occupancy and utilities	161,856	25,194	14,916	201,966
Communications	137,477	69,476	12,887	219,840
Office expenses	278,928	28,227	19,876	327,031
Professional development and training expenses	134,654	5,437	3,345	143,436
Professional fees	123,236	107,840	987	232,063
Postage and shipping	34,394	5,340	9,642	49,376
Depreciation	163,731	31,364	31,364	226,459
Other expenses	812,623	25,575	85,400	923,598
Total expenses	\$ 8,001,909	\$ 1,598,790	\$ 902,100	\$ 10,502,799
Percentage of total expenses	76.2%	15.2%	8.6%	100%